DJ and Chardonnay Hartley with mom Charon   Adolescence Program Participants
Children’s Aid empowers youth and their families to overcome obstacles and tap into their greatness.

2019 Annual Report

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As of December 31, 2019

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United in our mission to create opportunities for the children, families, and communities we serve.

Listen to the stories of the children, youth, and families Children’s Aid serves, and it’s impossible not to be moved by their determination to persevere against adversity and hardship. In Children’s Aid they have a partner helping them break from a cycle of poverty into a world of opportunity.

As an organization, we constantly work to meet their needs, and have taken significant steps to strengthen our infrastructure in order to do so. In 2019, record-breaking milestones in key outcomes proved these steps are working. Consider this: 93% of our early childhood kids met or exceeded developmental milestones; 91% of kids ages 3-7 receiving medical care in our community centers had annual physicals; and 100% of high school graduates in targeted college prep programs who applied to college received acceptances. And one of our preventive services teams, which helps families avoid foster care placements, was ranked #1 out of 550 globally. This is transformational. This is what everyday greatness looks like.

Your role in this success cannot be overstated. Without your support, there is no Children’s Aid. Only together, as donors, partners, and staff, can we ensure our programs and services meet the needs of our children — every day.

Phoebe C. Boyer
President and CEO

Amy Engel Scharf
Chair, Board of Trustees
Greatness is something we strive for.

At Children’s Aid, we see greatness every day in our children and their families’ daily effort, grit, and dedication to being the best version of themselves. We see everyday greatness in the generous donations of our supporters, whose crucial commitments to our efforts improve people’s lives. And we see everyday greatness in our own staff, whose hard work and pursuit of best practices lead to profound transformations in the lives of the children, youth, and families we serve. Throughout this report, you will meet some of our young people, supporters, and staff whose courage and selflessness lead to great things, large and small, happening every day.

Our Mission
Children’s Aid helps children in poverty to succeed and thrive. We do this by providing comprehensive supports to children, youth, and their families in targeted, high-needs New York City neighborhoods.

Our Vision
All children have access to the opportunities and supports they need to realize their fullest potential and lead successful, healthy, and productive lives.
In 2019, Children’s Aid helped New York City children pursue their everyday greatness by:

- Providing a developmental foundation
- Stabilizing and strengthening home life
- Setting the stage for the transition to adulthood

93% of early childhood participants met or exceeded their developmental milestones

98% of families who received one of our family crisis interventions avoided foster care placements

100% of high school graduates in our targeted programs who applied to college received acceptances

These outstanding results were made possible by:

- 50,186 children and family members
- 2,215 staff members
- 2,520,000 hours worked
- 40+ program sites
- 3,914 donors
Learning, growing, and leading take place all day, every day.

From the moment young people wake up to the moment they fall asleep, they are constantly growing, and eager to absorb lessons around them. That’s why Children’s Aid works in every possible way to ensure that kids living in poverty spend their youth tapping into the greatness of their potential and the success that follows.

Children’s Aid has three comprehensive, data-driven core areas of focus:

**Academic and Social-Emotional Learning**
Comprehensive services that range from early childhood programs, which establish an early love for learning, to college counseling, which paves the way to academic and professional achievement.

**Health and Nutrition**
A full array of physical, dental, and mental health services, because when children are healthy, they’re better equipped to learn and grow up to be strong and productive.

**Family and Community**
Supports for children, parents, and guardians, because children thrive when their homes are happy, and their networks are robust.

In Fiscal Year 2019, Children’s Aid served 50,186 children and family members.
Children's Aid serves children and their families at more than 40 program sites across New York City.

Bronx Career and College Preparatory High School
Bronx Community School
  • Children's Aid College Prep Charter School (Gr. K-5)
Bronx Family and Youth Intervention/General Preventive
Bronx Family Center Campus
Bronx Health Center and Foster Care Services
Bronx Preparatory Charter School
Bronx Family and Youth Intervention
Central Park East II
Charles Drew Campus
  • Frederick Douglass Academy III Secondary School
  • I.S. 219 New Venture School
  • Kappa
C.S. 61 Francisco Oller
Curtis High School
Drew Hamilton Early Learning Center
Dunlevy Milbank Center
East Harlem Center
Executive Headquarters
Fairmont-Samara Campus
  • Fairmont Neighborhood School
  • Samara Community School
Fannie Lou Hamer Freedom High School
Fannie Lou Hamer Middle School
Frederick Douglass Center
Goodhue Center
Harlem Family Center
Hope Leadership Academy
I.S. 61 William A. Morris
The Lexington Academy
Lord Memorial Building
Manhattan Family Youth and Intervention Program
Manhattan General Preventive Services
Mirabal Sisters Campus
  • KIPP Washington Heights Middle School
  • M.S. 319 Maria Teresa
  • M.S. 324 Patria Mirabal
M.S. 301 Paul L. Dunbar
National Center for Community Schools
Next Generation Center
The Opportunity Charter School
Program Administrative Offices
P.S. 5 Ellen Lurie
P.S. 8 Luis Bélliard
P.S. 152 Dyckman Valley
Richmond Early Learning Center
Salomé Ureña Campus
  • City College Academy of the Arts (Gr. 6-12)
  • M.S. 302
Staten Island Family Services Center
Taft Day Care Center
Wagon Road Camp (Chappaqua, NY)
Whitney Young Jr. Campus
  • Children's Aid College Prep Charter School (Gr. 6-8)
  • C.S. 211
  • I.S. 3318 Math, Science & Technology Through Arts

Children's Aid programs can primarily be found in Harlem, northern Staten Island, the South Bronx, and Washington Heights.
I AM DESTINED TO BE HEARD.

Myiah Gulley | Early Childhood Program Participant
Children’s Aid goes the extra mile to help even the youngest children unlock their potential.

What does everyday greatness look like for a child entering kindergarten? For Myiah Gulley, those first steps into kindergarten were the culmination of efforts by her preschool teachers at Children’s Aid’s Richmond Early Learning Center on Staten Island, and Myiah’s own determination.

At 4 years old, Myiah was verbalizing only one-word answers and demonstrating difficulties with motor skills and focus. Adding to her developmental delays, Myiah had severe dental issues that required surgery, resulting in an extended absence from school.

But her Children’s Aid teachers stepped in, providing academic interventions and recommending health care providers that ultimately allowed Myiah to return to school free of pain and ready to realize her full potential. In fact, she responded so well to occupational therapy that her teachers recommended she enter mainstream kindergarten, something no one could have foreseen just a year earlier. And although Myiah still receives supports, her progress is apparent to everyone, every day.

“ Myiah speaks clearly now. She’s up to writing her name. People have really noticed how much she has improved. ”

— James Chambers, Myiah’s father
I AM DESTINED TO SHINE BRIGHT.

Tyrese Avery | Adolescence Program Participant
For Tyrese Avery, 18, it’s all about connecting the dots: from his mom who connected him with Children’s Aid programming at his high school; to Children’s Aid’s Dunlevy Milbank Center in Harlem, where staff tutored him in writing and kept him focused on college; to a Milbank staff member hearing his phenomenal singing voice and encouraging him to audition for the Children’s Aid-Garden of Dreams talent show. He took her advice to audition, and then lightning struck.

He won the opportunity of a lifetime: to perform at Radio City Music Hall in front of 6,000 people, amidst fog machines and alongside the Rockettes. “Hamilton” actor Christopher Jackson also presented him with $11,000 in scholarships, which is helping fund Tyrese’s freshman year at New York University.

When he looks at his life now, Tyrese can see how all the dots connect, with Children’s Aid running all along that continuum. “They all gave me an outlet to have a voice,” he says. “They allowed me to become who I was supposed to be.”

“Tyrese embodies greatness, and has a bright future ahead. He’s proven that you can achieve anything you wish in life with effort.”

— Martha Crespo, Children’s Aid Staff Member, and coordinator of our Garden of Dreams Talent Show
Efficiency, efficacy, and passion characterize our work.

For 167 years, Children’s Aid has been the safety net for New York City’s families living in poverty, and today we continue to be a leader in developing innovative youth and social service models. We are there for children, every step of the way, in their journey to grow up strong and achieve their dreams.

In 2019:

2,215
Staff Members provided year-round, comprehensive services for children and their families.

2,520,000
Hours Worked at 100+ programs at 40+ locations.

Strengthening Our Infrastructure
This year, we have continued to make our infrastructure stronger across each of our sites. We are focusing on outcomes, refining our data systems, and sharing best practices to enhance how we work. Further, we are providing staff with training, development opportunities, and an enhanced workspace design. And we do all of this with an emphasis on greatness, every day, for the youth and families we serve.

Advocating for Families
We go further than providing services to children — we advocate for legislative change to protect, enhance, and expand these direct services. This year in Albany, we secured $250 million for the community schools model throughout the state, and $6 million in college and career funding for youth in foster care. In New York City, we helped achieve pay equity to ensure our early childhood workers are paid at the same level as those employed directly by the city, and restored funding for after-school programs. And we’ll continue to advocate, each and every day until the fight against childhood poverty is won.

Leveraging Partnerships
We forged new impactful external partnerships to expand the network for our children this year. We teamed up with Nike and Kobe Bryant to launch the Mamba League basketball program, and The Wallace Foundation to design an after-school arts initiative. We also established strategic partnerships with the NYPD on community outreach efforts at our early childhood centers, with the city to pilot a new domestic violence intervention, and with Binghamton University to create the nation’s first online community schools certificate program.
Every day Angel Romero helps his students achieve their own personal greatness. Youth who come to Children’s Aid’s Next Generation Center (NGC) face very real challenges navigating foster care, criminal records, substance abuse, and homelessness. Working with them has special meaning for Angel, who grew up without a hand to guide him. “I believe all they need is an opportunity and a shining light to show them the way,” he says. “Society is very fragile, and the key to keeping society vibrant is education. We’re making changes, right here in the Bronx, in terms of employment, in terms of education,” he says. “That’s why I’m so committed to Children’s Aid.” As a program manager of NGC’s high school equivalency program, Angel has presided over the graduations of more than 100 students since 2011.
Belief, generosity, and commitment characterize our patrons and supporters.

Every day, individual, foundation, and corporate supporters help our young people to be great. The investments they make in our programs, and the enthusiasm and vision they offer in creating new, bold ways to empower our communities are fundamental to what we do. Because of their generosity, we can continue combating child poverty in New York City, and lay the foundation for our next generation to reach their full academic potential, live strong and healthy lives, and lead successful families of their own. Our donors are a keystone in the Children’s Aid family, and our gratitude to them knows no bounds.

In 2019:

$20,211,351
In Contributions
were given to support Children’s Aid in the fulfillment of its mission.

3,914
Individuals, Foundations, and Corporations gave to Children’s Aid with an average donation amount of $2,638.

450
Guests Attended the Annual Benefit contributing a record-breaking amount of nearly $2.2 million.

33
Corporate Volunteer Events directly engaged 467 volunteers in support of Children’s Aid programming.
As the leader of PwC’s New York Metro regional tax practice, Brad Silver seeks to inspire the more than 2,500 employees he leads, and he transports that same energy to his role on the Children’s Aid Board of Trustees. “My eyes lit up when the Children’s Aid opportunity arose. I’ve always had a passion around inclusivity, giving back to others, and creating an environment where a diverse group of people can succeed,” he says. On the Board, Brad has demonstrated this commitment not only through his personal donations, but also by enlisting a PwC financial consulting team to support Children’s Aid. This team has been instrumental in finding meaningful ways to deploy day-to-day best practices and improve our investment accounting process. These services — a pro bono contribution of significant value — have been a game changer for Children’s Aid.
Thank you.

The Children’s Aid Annual Report celebrates gifts made during the fiscal year 2019, from July 1, 2018 through June 30, 2019.

Every effort was made to ensure the accuracy of this report. Should you notice an error or omission, please accept our apologies and notify the Development Office at 212.949.4936.

Foundations and Individuals
Children’s Aid is extremely grateful to the following foundations, individuals, trusts, and estates for their generous support. Amounts shown reflect gifts of $2,500 and more in fiscal year 2019.

$1,000,000+
The Carson Family Charitable Trust
Garden of Dreams Foundation
Robin Hood Foundation

$500,000+
Conrad N. Hilton Foundation
The New York Times Neediest Cases Fund
Lenore Scott Trust
The Taft Foundation
Mary P.R. Thomas Trust

$250,000+
The Clark Foundation
New Yorkers for Children
Charlton Phelps Estate
The Pinkerton Foundation
In Memory of Melvin R. Seiden
The Wallace Foundation

$100,000+
The Carmel Hill Fund
Centerbridge Foundation
Charina Endowment Fund
Stephanie and Charles Coleman
Michelle J. and Christopher L. DeLong
Marcia C. Goldstein Estate
Becky P. and Michael F. Goss
The Grace and Mercy Foundation
Charles Hayden Foundation
Hearst Foundations
Beth P. and Ira M. Leventhal
The Melkus Family Foundation
Charles Stewart Mott Foundation
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Dave Thomas Foundation for Adoption
Tiger Foundation
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Ira W. DeCamp Foundation
Cleveland H. Dodge Foundation
Inez Gellin Estate
The Hagedorn Fund
Peggy and William Hecker
Susan L. and Martin Lipton
Anne and Vincent A. Mai
Estelle A. Manning Residuary Trust
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The Staten Island Foundation
The Teagle Foundation
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The Joseph and Laura Wortman Foundation
Peter Zill Estate
Anonymous

$25,000+
The Bondi Foundation
Leslie and Ashish Bhutani
Bloomberg Philanthropies
The Achelis and Bodman Foundation
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Chapman Hanson Foundation
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Herbalife Family Foundation
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Adrian H. Jackson Charitable Trust
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The Alice Lawrence Foundation Inc.
Cathy and Christopher Lawrence
Aimee Lehman Estate-Ethel Lehman Elkins Trust
Levitt Foundation Inc.
Carol and Eugene A. Ludwig
The Mancheski Foundation Inc.
Miriam Tanzer McKenzie Estate
The Ambrose Monell Foundation
John J. Moores
Lori and Janusz A. Ordover
Michael Panico
The Joseph H. and Carol F. Reich Philanthropic Fund of The Foundation of the Greater Miami Jewish Federation
Belden Roach Trust
Timothy F. Ryan
Klara and Larry A. Silverstein
Marjorie and Michael E. Stern
Jennifer and Peter Wallace
Barbara and Donald Zucker
Anonymous (2)

$10,000+
Marie Abma and Dike Blair
Christa Armstrong Revocable Trust
Heather and Felix Baker
The Barker Welfare Foundation
The Theodore H. Barth Foundation
Sandra Atlas Bass
Phoebe C. Boyer and Todd R. Snyder
Barbara Burns
Kimberly and Matt Cantor
CME Group Community Foundation
Conscious Kids
Frederick D. Cowett
Claudia Romo Edelman and Richard Edelman
Family Disco Foundation
Evette W. and Scott D. Ferguson
Kathleen Fisher
Hope for Poor Children Foundation/Helen S. and Desmond G. FitzGerald
Barbara and Stephen Friedman
Susan C. Fruzna and David E. Wachtel
Abraham Fuchsberg Family Foundation Inc.
Lisa Beth Gerstman Foundation
Jennifer Getz
Emily Glasser and William Susman
Suzanne Gluck and Thomas E. Dyja
The Goldie Anna Charitable Trust
Russel T. Hamilton
Alexandra and Russell W. Horwitz
Mary and David W. Iles
Ellen and Robert Kapito
Martha B. and George A. Kellner
Gregory Kerr, M.D. and David Vaucher
Janet Kuhl and John K. Orberg
The Lauder Foundation
Tiffany Le and Philippe Trouve
Dennis H. Leibowitz
Leibowitz and Greenway Family Charitable Foundation
Barbara and Todd Leland
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The Edward and Dorothy Perkins Foundation
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Audrey Miller Portitzky Education Fund for Children
Rite Aid Foundation
Eren Rosenfeld and Jack Dunne
Erica and Conrad Schnyder Foundation
Janet and Charles Seidler
The Selz Foundation Inc.
Marilyn and James H. Simons
Georgianna Smith Estate
Trust U/A for St. John’s Guild

2019 Annual Report
Stern Family Charitable Foundation
Kate Stroup and Matthew R. Berger
The TJX Foundation
Kelly Tullier and Hugh F. Johnston
Sabra C. Turnbull and Clifford N. Burnstein
John Usdan
Venable Foundation
Jane Veron and Andrew Feldstein
The George Wakefield Residuary Trust
Amy and John Weinberg
Lucille Werlinich
Robert W. Wilson Charitable Trust
Cynthia Young and George Eberstadt
Anonymous (4)

$5,000+
Barbara Ann Abeles
Joseph & Sophia Abeles Foundation
The Apter-Linkin Family Fund
Cynthia S. Arato and Daniel A. Weisberg
Shari and Jeffrey H. Aronson
Babbitt Family Charitable Trust
Jackie Barth and Jay S. Nydick
Debra and Leon D. Black
Laurence Boschetto and Steven Kinder
Gala Brabhu and Rajeev Bhaman
Jane W. Braus
Nancy S. and Arthur B. Calcagnini
Ann Massie Case and Peter B. Case
Jane Chung
Yolanda Ciancia
Constance P. Cohen Estate
Ruth Ann and John K. Cowles Daedalus Foundation Inc.
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$2,500+
Corporate Donors

Children's Aid salutes our corporate donors, whose generosity advanced our mission to help children in poverty during fiscal year 2019.

Accenture
Allen & Company Inc.
Alliance Capital Corporation
American Express Company
American Quality Services
The Angell Pension Group Inc.
Anthem Blue Cross
ASAP Foundation
AxoGen Inc.
Bank of America
Bank Leumi USA
The Bank of New York Mellon Corporation
BlackRock Inc.
Bloomberg L.P.
The Boeing Company
Bombas
Boys & Girls Clubs of America
Broadcom Inc.
Bronx Rotary
Brookfield Properties
CDW
Cerberus Capital Management
Cirque Central
Citi
Clarins USA
CNN
Con Edison
Costco Wholesale
D. E. Shaw & Co.
Dentsu Aegis Network
DevaCurl
DFG Investment Advisers
Domino’s Pizza
Dwight-Englewood School
EmblemHealth
Empire Wealth Strategies
Experian PLC
EyeMed Vision Care
Faculty Tutoring Service Inc.
Federal Home Loan Bank of New York
First Eagle Investment Management
Foot Locker
Fortress Investment Group
GE
George K. Baum & Company
Gladstone Place Partners
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Golf Etc. Morrisstown
Google Inc.
Grant Thornton LLP
Greenfield Stein & Senior LLP
Greg Norman Collection
Heard Corporation
Hidden City Cafe
Hilton Capital Management
Hirschen Singer & Epstein LLP
HSBC
HUB International Northeast Ltd.
IBM
Impact 4 Good
Intertrust
J. Crew
Jefferies & Company Inc. EMG
JPMorgan Chase
KIND
Kramer Levin Naftalis & Frankel LLP
Lazard
Liker Associates Consulting Engineers PC
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Lord Abbett
Macy’s
Madewell
Men’s Wearhouse
Microsoft
Morgan Stanley
Mutual of America
National Basketball Association
New York City Partnership and Chamber of Commerce Inc.
New York Football Giants Inc.
New York Marriott Marquis
News Corporation
Nike
Nike Communications
O Positive LLC
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Paramount Television
Paul Hastings LLP
Penguin Group (USA) Inc.
Pentagon Protection (Investigations) Inc.
PepsiCo Inc.
Perella Weinberg Partners
Perlman & Perlman Inc.
Pfizer
Phillips Nizer LLP
Pitney Bowes
Proskauer Rose LLP
PurePoint Financial
PwC
Rafanelli Events
Rauxa
Regeneron
The Riverside Church
Roc Nation
Rothschild & Co.
RXBAR
S & E Azriliant P.C.
Samsung Electronics
Scarsdale Rotary
Schiff Hardin LLP
Scopia Capital Management LLC
Select Equity Group Inc.
Service All Window & Door Corporation
ShelterPoint Life Insurance Company
Sirius XM Radio Inc.
Smith, Gambrell & Russell LLP
Society Unique Artists Inc.
Sotheby’s
Southard Communications
Sportsnet New York
St. James the Less
Synchrony Financial
Tapestry Inc.
TC Group
THL Credit Advisors LLC
Tishman Speyer
Transwestern
Triumph Hotels
Turner Broadcasting System Inc.
United Healthcare
United States Golf Association
The University Club of New York Viacom
Vinson & Elkins LLP
Vista Inc.
Voya Financial Advisors Inc.
WSG Inc. (Waste Solutions Group)
Wealthspire Advisors
Westchester Reform Temple
WeWork
Who’s on First?
World Wrestling Entertainment Inc.
Worth Acquisition Group
Zurich American Insurance Company

Tributes

One of the most personal ways to honor loved ones is to support an organization close to their hearts. Children’s Aid received many thoughtful gifts in honor and memory of family and friends this past year. Due to space limitations, we have included those tributes for which Children’s Aid received gifts totaling $1,000 or more during fiscal year 2019.

In Honor Of

Iris Abrons
Kashyap Arora
Phoebe C. Boyer
Pat Carlson
Paul Clarke
Leigh Downing
Garrett Doyle
Arif Sanil Ergun
Edward Fein
Molly and Nelson Gaertner
Claire Gilvar
Kim Goldberg
Ronald H. Kaufmann
Martha Bicknell Kellner
Doris Shulsky
Akshaia Tritia
Nora Truskey
Dennis van den Broek
Justin Wass

In Memory Of

Arthur B. Calcagnini
Camille Calorenzo
Stan Corwin
Richard R. Dieterle
Helaine Feivelson
Irving Freedman
Juan Carlos Gonzalez
Alison Cragin Herzig
David Ironside
Robert Jacobs
Truda Jewett
Peter Lowenstein
Howard Michaels
Sol Eckstein Nadel
George Orlan
Chariton Phelps
Gabriel Billon Richardson
Melvin R. Seiden
David Spindel
Richard Stapleford
Jean and Bob Stern
Wick Stern
Sophia T. Walkiewicz
Michael Weiks
Dr. Harry Wexler
Karylin M. Wieder
Ann F. Wiener
Rita Yagoda
We leveraged $115 million for programming to transform the lives of children and their families.

We are pleased to present our fiscal year 2019 financial report based on our audited financial statements for the year ending June 30, 2019. Children’s Aid continues to have diverse revenue streams and a solid base of reserves. We raised $128.4 million in operating revenue and ended the year with total assets of $412.4 million. We spent $139.3 million on operating expenses, allocating 82.9 percent of our operating expenses toward programs, 14.3 percent toward management and general, and 2.8 percent toward fundraising.

Children’s Aid ended FY 2019 with a $10.9 million deficit from operations. Timing differences between the receipt and recognition of revenue and related expenditures accounted for more than half of the deficit. Prior year disallowance of expenses billed to governmental agencies and service related revenue shortfalls accounted for much of the rest.

The following are highlights from FY 2019. Please visit ChildrensAidNYC.org/about/financials for our complete fiscal year 2019 financial statement.

Moving to a new headquarters in the heart of Harlem.

We are incredibly excited to be relocating our headquarters to Harlem in July 2020. This move situates us nearby our Dunlevy Milbank Center, several of our early childhood education centers, and one of our family services sites, as well as positions our central services and program staff to collaborate more closely.

Our new address as of July 1, 2020 will be:

117 West 124th Street
5th Floor
New York, NY 10027
We leveraged $115 million for programming to transform the lives of children and their families.

Five-Year Financial Analysis

<table>
<thead>
<tr>
<th>Year</th>
<th>Revenue</th>
<th>Expenses</th>
<th>Net Assets</th>
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<tr>
<td>2019</td>
<td>$100M</td>
<td>$50M</td>
<td>$250M</td>
</tr>
</tbody>
</table>

FY 2019 Revenue and Expense

**OPERATING REVENUE**

$128.4 MILLION

- Government: 67% | $85.6 million
- Contributions: 16% | $20.2 million
- Board-Approved Use of Reserves: 11% | $13.7 million
- Fees and Other Income: ~5% | $7.2 million
- Net Assets Released: 1% | $1.7 million

**OPERATING EXPENSE**

$139.3 MILLION

- Child Welfare and Family Services: 32% | $45 million
- School Age: 19% | $26.8 million
- Early Childhood: 12% | $16.9 million
- Health and Wellness: ~13% | $17.2 million
- Adolescence: 6% | $8.6 million
- National Center for Community Schools: 1% | $1.1 million

**Support Services**

- Management and General: 14% | $19.9 million
- Fundraising: 3% | $4 million
Help Make Every Day Great. Support Children’s Aid.

When you support Children’s Aid, you help staff like Angel create a lasting impact in the lives of more children like Myiah, Tyrese, and Menorah.

- **Give.** Make a one-time or monthly donation to have a powerful impact.

- **Partner.** Engage in a corporate sponsorship or volunteer project to generate brand exposure while making a difference.

- **Join In.** Show your support by joining our annual benefit, Golf Classic, Corporate Champions Tournament, or marathon team, or by participating in our advocacy campaigns.

- **Fundraise.** Create a crowdfunding campaign to unite your coworkers around a common cause, or to celebrate a personal milestone like a birthday or wedding.

- **Create a Legacy.** Change the future by participating in our planned giving program. Learn about the options to name Children’s Aid in your will, retirement benefits, and trusts by contacting us at the email or number below.

To give to Children’s Aid, please visit: 
[donate.ChildrensAidNYC.org](http://donate.ChildrensAidNYC.org)

For more information, please contact us at: 
giving@ChildrensAidNYC.org or 212.949.4936.
Menorah Hawkins is brave beyond her years. When she first arrived at Children’s Aid’s Dunlevy Milbank Center in Harlem for dance lessons at 5 years old, the youngest kid in a room full of older middle schoolers, she wasn’t intimidated. Now 12, Menorah has performed often, including at a Children’s Aid event before more than 500 guests. And with school, Milbank’s tutors continued offering help and instilling the confidence she needed to earn ‘A’s year after year.

That bravery was helpful when financial difficulties forced Menorah, her mom, and baby sister into a shelter. Throughout that ordeal, Menorah kept dancing, and stayed active in Milbank’s “Study Now, Play Later” program on weekends to maintain her grades.

Her mom, meanwhile, struggled to find a job and get her family into permanent housing, and recalls the support she received from Milbank Director Casper Lassiter, from resume feedback, to referrals and advice. “He helped me a lot,” she says.

Today, Menorah’s family resides happily in their own apartment, not far from where her mom works full-time at a health care facility. “Milbank connects me to a lot of good opportunities,” Menorah says.
WE WILL BE THERE FOR NEW YORK CITY’S CHILDREN EVERY STEP OF THE WAY.