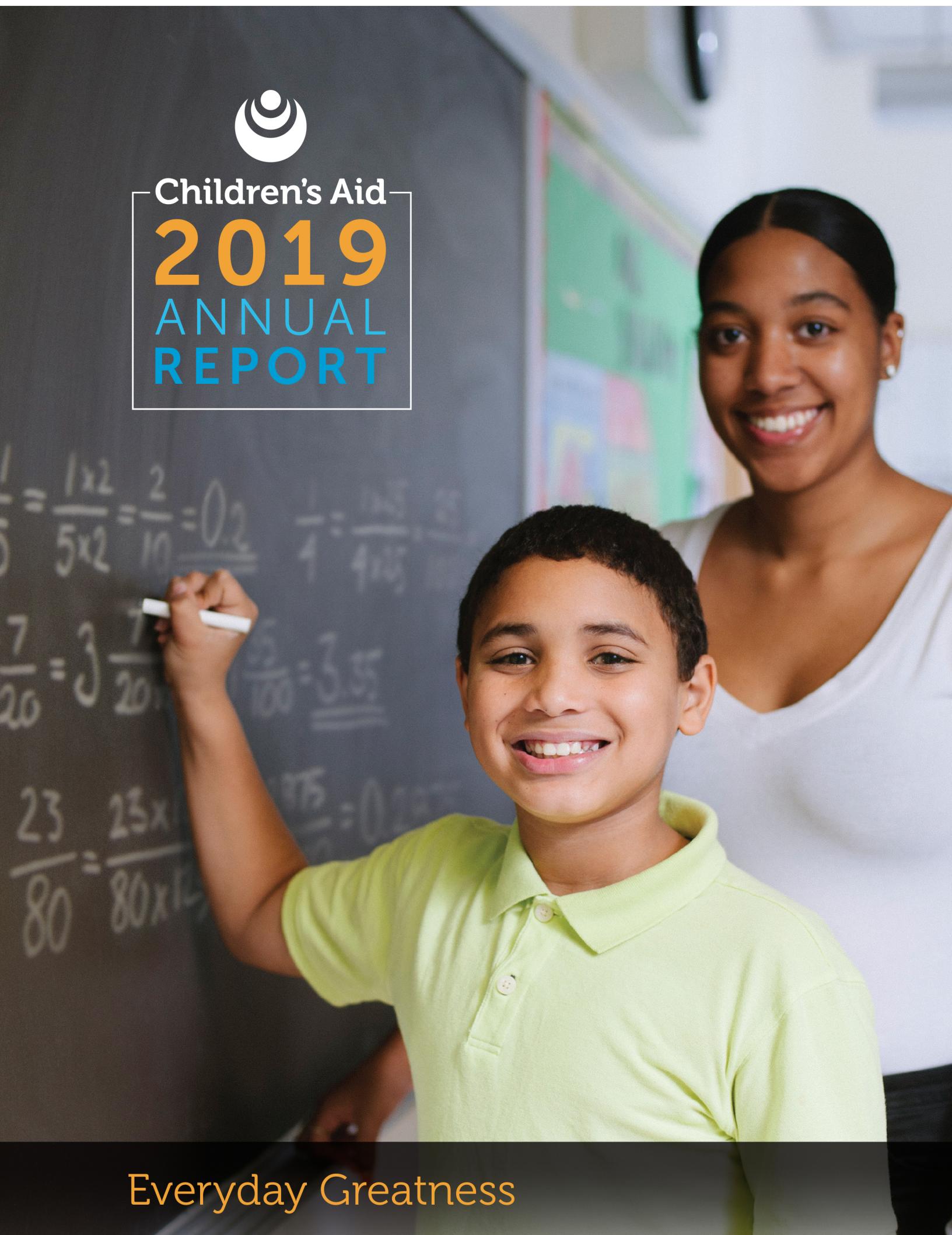


[DONATE](#)



Children's Aid  
**2019**  
ANNUAL  
REPORT



Everyday Greatness



**DJ and Chardonnay Hartley with mom Charon** | Adolescence Program Participants



**Children's Aid  
empowers youth  
and their families  
to overcome  
obstacles and  
tap into their  
greatness.**

---

## **2019 Annual Report**

A Message From Our Leadership.....	3
Our Mission, Vision, and 2019 Impact.....	4
Our Approach.....	6
Our Culture and Staff.....	12
Our Supporters.....	14
FY 2019 Patrons .....	16
FY 2019 Financial Report.....	22
Help Make Every Day Great.....	24

# Children's Aid Leadership

As of December 31, 2019

---

## Board of Trustees

### Officers

Amy Engel Scharf

*Chair*

Sheila Baird

*Vice Chair*

Russell Diamond

*Treasurer*

Eren Rosenfeld

*Secretary*

Linda Kao

*Assistant Treasurer*

### Trustees

Sheila Baird

Carlene Brooks-Oden

Russell Diamond

Richard Edelman

Russell W. Horwitz

Ellen Jewett

Linda Kao

Alan E. Katz

Gregory E. Kerr, M.D.

Christopher R. Lawrence

Beth Leventhal

Janine E. Luke

Rick McNabb

Vanessa Melendez

Jay S. Nydick

Jill J. Olson

Pennylane Ortiz

Tom Reynolds

Eren Rosenfeld

Lauren Razook Roth

Amy Engel Scharf

Brad I. Silver

Andrea K. Wahlquist

Peter Wallace

### Trustees Emeriti

Iris Abrons

*Chair Emerita*

Elly Christophersen

Susan M. Coupey, M.D.

Bart J. Eagle

Mark M. Edmiston

*Chair Emeritus*

Desmond G. FitzGerald

Marshall M. Green

Lolita K. Jackson

Lane H. Katz

Ronald H. Kaufmann

Martha Bicknell Kellner

Edgar R. Koerner

*Chair Emeritus*

Felix Orbe

Rosalie K. Stahl

Mrs. Milton Stern

Kevin J. Watson

---

## Executive Staff

Phoebe C. Boyer

*President and CEO*

Peter Accinno

*Interim Chief Financial Officer*

Georgia Boothe

*Executive Vice President*

Drema Brown

*Vice President of Education and Head of School*

Moria Cappio

*Vice President of Early Childhood Programs*

Sandra Escamilla-Davies

*Executive Vice President*

Abe Fernández

*Vice President of Collective Impact and Director of National Center for Community Schools*

Caroline Gallagher

*Chief Development Officer*

Courtenaye Jackson

*General Counsel*

Anthony Ramos

*Vice President of Marketing and Communications*

Don Shacknai

*Chief Operating Officer*

Ali Tan

*Chief of Staff*



# United in our mission to create opportunities for the children, families, and communities we serve.

---

Listen to the stories of the children, youth, and families Children's Aid serves, and it's impossible not to be moved by their determination to persevere against adversity and hardship. In Children's Aid they have a partner helping them break from a cycle of poverty into a world of opportunity.

As an organization, we constantly work to meet their needs, and have taken significant steps to strengthen our infrastructure in order to do so. In 2019, record-breaking milestones in key outcomes proved these steps are working. Consider this: 93% of our early childhood kids met or exceeded developmental milestones; 91% of kids ages 3-7 receiving medical care in our community centers had annual physicals; and 100% of high school graduates in targeted college prep programs who applied to college received acceptances. And one of our preventive services teams, which helps families avoid foster care placements, was ranked #1 out of 550 globally. This is transformational. This is what everyday greatness looks like.

Your role in this success cannot be overstated. Without your support, there is no Children's Aid. Only together, as donors, partners, and staff, can we ensure our programs and services meet the needs of our children — every day.



Phoebe C. Boyer  
President and CEO



Amy Engel Scharf  
Chair, Board of Trustees



“ Greatness happens when our staff, community, and families join together — each and every day — to empower our young people, and provide them with endless opportunities to thrive.

Phoebe C. Boyer,  
President and CEO

”

# Greatness is something we strive for.

At Children's Aid, we see greatness every day in our children and their families' daily effort, grit, and dedication to being the best version of themselves. We see everyday greatness in the generous donations of our supporters, whose crucial commitments to our efforts improve people's lives. And we see everyday greatness in our own staff, whose hard work and pursuit of best practices lead to profound transformations in the lives of the children, youth, and families we serve. Throughout this report, you will meet some of our young people, supporters, and staff whose courage and selflessness lead to great things, large and small, happening every day.

## Our Mission

Children's Aid helps children in poverty to succeed and thrive. We do this by providing comprehensive supports to children, youth, and their families in targeted, high-needs New York City neighborhoods.

## Our Vision

All children have access to the opportunities and supports they need to realize their fullest potential and lead successful, healthy, and productive lives.



In 2019, Children's Aid helped New York City children pursue their everyday greatness by:



Providing a developmental foundation



Stabilizing and strengthening home life



Setting the stage for the transition to adulthood

**93%** of early childhood participants **met or exceeded their developmental milestones**

**98%** of families who received one of our family crisis interventions **avoided foster care placements**

**100%** of high school graduates in our targeted programs who **applied to college received acceptances**

These outstanding results were made possible by:



50,186 children and family members



2,215 staff members



2,520,000 hours worked



40+ program sites



3,914 donors

# Learning, growing, and leading take place all day, every day.

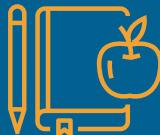
From the moment young people wake up to the moment they fall asleep, they are constantly growing, and eager to absorb lessons around them. That's why Children's Aid works in every possible way to ensure that kids living in poverty spend their youth tapping into the greatness of their potential and the success that follows.



**In Fiscal Year 2019,  
Children's Aid  
served 50,186  
children and  
family members.**

---

**Children's Aid has three comprehensive,  
data-driven core areas of focus:**



## **Academic and Social-Emotional Learning**

Comprehensive services that range from early childhood programs, which establish an early love for learning, to college counseling, which paves the way to academic and professional achievement.



## **Health and Nutrition**

A full array of physical, dental, and mental health services, because when children are healthy, they're better equipped to learn and grow up to be strong and productive.



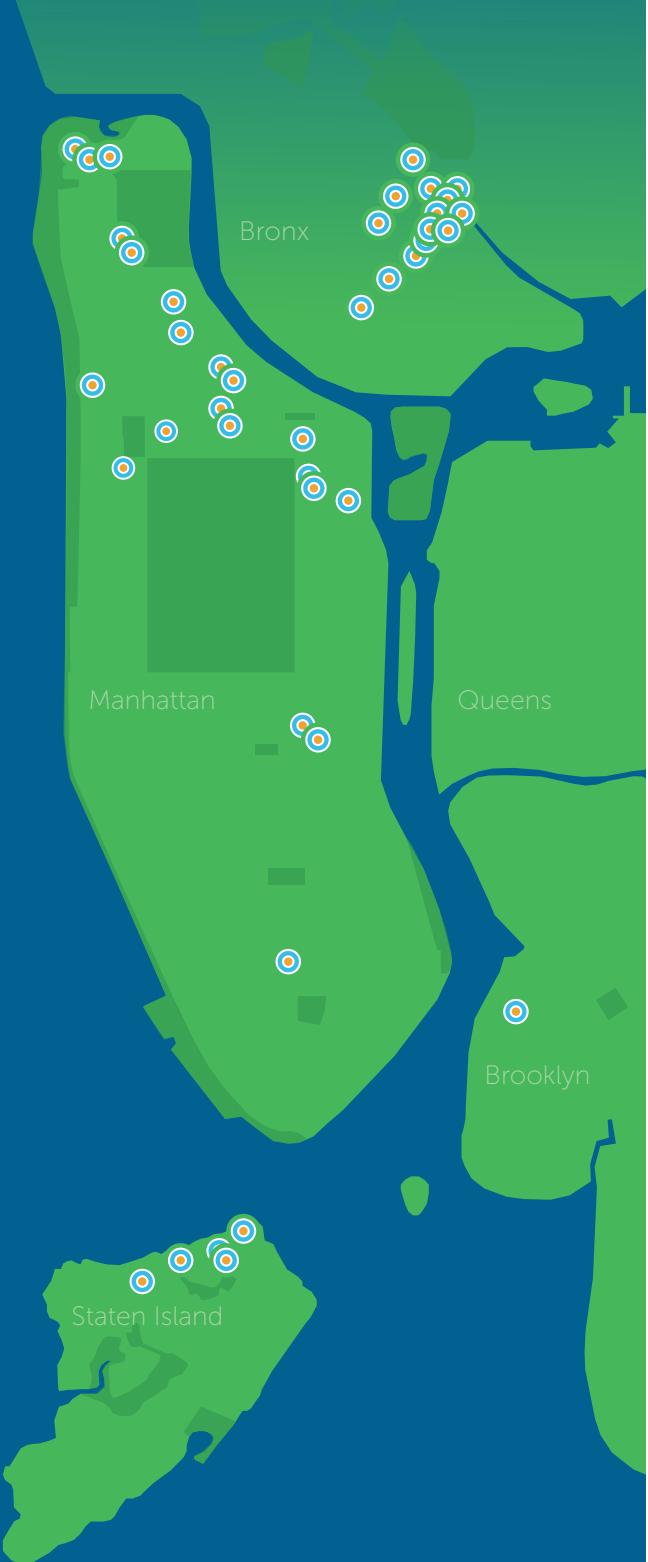
## **Family and Community**

Supports for children, parents, and guardians, because children thrive when their homes are happy, and their networks are robust.

## Children's Aid serves children and their families at more than 40 program sites across New York City.

Bronx Career and College Preparatory High School  
Bronx Community School  
• *Children's Aid College Prep Charter School (Gr. K-5)*  
Bronx Family and Youth Intervention/General Preventive  
Bronx Family Center Campus  
Bronx Health Center and Foster Care Services  
Bronx Preparatory Charter School  
Brooklyn Family and Youth Intervention  
Central Park East II  
Charles Drew Campus  
• *Frederick Douglass Academy III Secondary School*  
• *I.S. 219 New Venture School*  
• *Kappa*  
C.S. 61 Francisco Oller  
Curtis High School  
Drew Hamilton Early Learning Center  
Dunlevy Milbank Center  
East Harlem Center  
Executive Headquarters  
Fairmont-Samara Campus  
• *Fairmont Neighborhood School*  
• *Samara Community School*  
Fannie Lou Hamer Freedom High School  
Fannie Lou Hamer Middle School  
Frederick Douglass Center  
Goodhue Center  
Harlem Family Center  
Hope Leadership Academy  
I.S. 61 William A. Morris  
The Lexington Academy  
Lord Memorial Building  
Manhattan Family Youth and Intervention Program  
Manhattan General Preventive Services  
Mirabal Sisters Campus  
• *KIPP Washington Heights Middle School*  
• *M.S. 319 Maria Teresa*  
• *M.S. 324 Patria Mirabal*  
M.S. 301 Paul L. Dunbar  
National Center for Community Schools  
Next Generation Center  
The Opportunity Charter School  
Program Administrative Offices  
P.S. 5 Ellen Lurie  
P.S. 8 Luis Belliard  
P.S. 152 Dyckman Valley  
Richmond Early Learning Center  
Salomé Ureña Campus  
• *City College Academy of the Arts (Gr. 6-12)*  
• *M.S. 322*  
Staten Island Family Services Center  
Taft Day Care Center  
Wagon Road Camp (Chappaqua, NY)  
Whitney Young Jr. Campus  
• *Children's Aid College Prep Charter School (Gr. 6-8)*  
• *C.S. 211*  
• *I.S. X318 Math, Science & Technology Through Arts*

Children's Aid programs can primarily be found in Harlem, northern Staten Island, the South Bronx, and Washington Heights.





I AM  
DESTINED  
TO BE  
HEARD.

**Myiah Gulley** | Early Childhood Program Participant



## Children's Aid goes the extra mile to help even the youngest children unlock their potential.

What does everyday greatness look like for a child entering kindergarten? For Myiah Gulley, those first steps into kindergarten were the culmination of efforts by her preschool teachers at Children's Aid's Richmond Early Learning Center on Staten Island, and Myiah's own determination.

At 4 years old, Myiah was verbalizing only one-word answers and demonstrating difficulties with motor skills and focus. Adding to her developmental delays, Myiah had severe dental issues that required surgery, resulting in an extended absence from school.

But her Children's Aid teachers stepped in, providing academic interventions and recommending health care providers that ultimately allowed Myiah to return to school free of pain and ready to realize her full potential. In fact, she responded so well to occupational therapy that her teachers recommended she enter mainstream kindergarten, something no one could have foreseen just a year earlier. And although Myiah still receives supports, her progress is apparent to everyone, every day.

“ Myiah speaks clearly now. She’s up to writing her name. People have really noticed how much she has improved.

— James Chambers, Myiah’s father

”



I AM  
DESTINED  
TO SHINE  
BRIGHT.

Tyrese Avery

| Adolescence Program Participant

## Children's Aid gives teens and young adults the opportunity, education, and resources to fulfill their dreams.

For Tyrese Avery, 18, it's all about connecting the dots: from his mom who connected him with Children's Aid programming at his high school; to Children's Aid's Dunlevy Milbank Center in Harlem, where staff tutored him in writing and kept him focused on college; to a Milbank staff member hearing his phenomenal singing voice and encouraging him to audition for the Children's Aid-Garden of Dreams talent show. He took her advice to audition, and then lightning struck.

He won the opportunity of a lifetime: to perform at Radio City Music Hall in front of 6,000 people, amidst fog machines and alongside the Rockettes. "Hamilton" actor Christopher Jackson also presented him with \$11,000 in scholarships, which is helping fund Tyrese's freshman year at New York University.

When he looks at his life now, Tyrese can see how all the dots connect, with Children's Aid running all along that continuum. "They all gave me an outlet to have a voice," he says. "They allowed me to become who I was supposed to be."

“ Tyrese embodies greatness, and has a bright future ahead. He's proven that you can achieve anything you wish in life with effort.

— Martha Crespo, Children's Aid Staff Member, and coordinator of our Garden of Dreams Talent Show

”

# Efficiency, efficacy, and passion characterize our work.

For 167 years, Children's Aid has been the safety net for New York City's families living in poverty, and today we continue to be a leader in developing innovative youth and social service models. We are there for children, every step of the way, in their journey to grow up strong and achieve their dreams.

## In 2019:



**2,215**

### Staff Members

provided year-round, comprehensive services for children and their families.



**2,520,000**

### Hours Worked

at 100+ programs at 40+ locations.

## Strengthening Our Infrastructure

This year, we have continued to make our infrastructure stronger across each of our sites. We are focusing on outcomes, refining our data systems, and sharing best practices to enhance how we work. Further, we are providing staff with training, development opportunities, and an enhanced workspace design. And we do all of this with an emphasis on greatness, every day, for the youth and families we serve.

## Advocating for Families

We go further than providing services to children — we advocate for legislative change to protect, enhance, and expand these direct services. This year in Albany, we secured \$250 million for the community schools model throughout the state, and \$6 million in college and career funding for youth in foster care. In New York City, we helped achieve pay equity to ensure our early childhood workers are paid at the same level as those employed directly by the city, and restored funding for after-school programs. And we'll continue to advocate, each and every day until the fight against childhood poverty is won.

## Leveraging Partnerships

We forged new impactful external partnerships to expand the network for our children this year. We teamed up with Nike and Kobe Bryant to launch the Mamba League basketball program, and The Wallace Foundation to design an after-school arts initiative. We also established strategic partnerships with the NYPD on community outreach efforts at our early childhood centers, with the city to pilot a new domestic violence intervention, and with Binghamton University to create the nation's first online community schools certificate program.



# I WILL EMPOWER THE NEXT GENERATION.

Every day Angel Romero helps his students achieve their own personal greatness. Youth who come to Children's Aid's Next Generation Center (NGC) face very real challenges navigating foster care, criminal records, substance abuse, and homelessness. Working with them has special meaning for Angel, who grew up without a hand to guide him. "I believe all they need is an opportunity and a shining light to show them the way," he says. "Society is very fragile, and the key to keeping society vibrant is education. We're making changes, right here in the Bronx, in terms of employment, in terms of education," he says. "That's why I'm so committed to Children's Aid." As a program manager of NGC's high school equivalency program, Angel has presided over the graduations of more than 100 students since 2011.

# Belief, generosity, and commitment characterize our patrons and supporters.

Every day, individual, foundation, and corporate supporters help our young people to be great. The investments they make in our programs, and the enthusiasm and vision they offer in creating new, bold ways to empower our communities are fundamental to what we do. Because of their generosity, we

can continue combating child poverty in New York City, and lay the foundation for our next generation to reach their full academic potential, live strong and healthy lives, and lead successful families of their own. Our donors are a keystone in the Children's Aid family, and our gratitude to them knows no bounds.

## In 2019:



**\$20,211,351**

### In Contributions

were given to support Children's Aid in the fulfillment of its mission.



**3,914**

**Individuals, Foundations, and Corporations** gave to Children's Aid with an average donation amount of \$2,638.



**450**

### Guests Attended the Annual Benefit

contributing a record-breaking amount of nearly \$2.2 million.



**33**

### Corporate Volunteer Events

directly engaged 467 volunteers in support of Children's Aid programming.

# I WILL MAKE A DIFFERENCE IN NEW YORK CITY.

As the leader of PwC's entire New York Metro regional tax practice, Brad Silver seeks to inspire the more than 2,500 employees he leads, and he transports that same energy to his role on the Children's Aid Board of Trustees. "My eyes lit up when the Children's Aid opportunity arose. I've always had a passion around inclusivity, giving back to others, and creating an environment where a diverse group of people can succeed," he says. On the Board, Brad has demonstrated this commitment not only through his personal donations, but also by enlisting a PwC financial consulting team to support Children's Aid. This team has been instrumental in finding meaningful ways to deploy day-to-day best practices and improve our long-term investment strategies. These services — a pro bono contribution worth six figures — have been a game changer for Children's Aid.



# Thank you.

The Children's Aid Annual Report celebrates gifts made during the fiscal year 2019, from July 1, 2018 through June 30, 2019.

Every effort was made to ensure the accuracy of this report. Should you notice an error or omission, please accept our apologies and notify the Development Office at 212.949.4936.

## Foundations and Individuals

Children's Aid is extremely grateful to the following foundations, individuals, trusts, and estates for their generous support. Amounts shown reflect gifts of \$2,500 and more in fiscal year 2019.

---

### \$1,000,000+

The Carson Family Charitable Trust  
Garden of Dreams Foundation  
Robin Hood Foundation

---

### \$500,000+

Conrad N. Hilton Foundation  
The New York Times Neediest Cases Fund  
Lenore Scott Trust  
The Taft Foundation  
Mary P.R. Thomas Trust

---

### \$250,000+

The Clark Foundation  
New Yorkers for Children  
Charlton Phelps Estate  
The Pinkerton Foundation  
In Memory of Melvin R. Seiden  
The Wallace Foundation

---

### \$100,000+

The Carmel Hill Fund  
Centerbridge Foundation  
Charina Endowment Fund  
Stephanie and Charles Coleman  
Michelle J. and Christopher L. DeLong  
Marcia C. Goldstein Estate  
Becky P. and Michael F. Goss  
The Grace and Mercy Foundation  
Charles Hayden Foundation

Hearst Foundations  
Beth P. and Ira M. Leventhal  
The Melkus Family Foundation  
Charles Stewart Mott Foundation  
Jill and Brian Olson  
Redlich Horwitz Foundation  
Lauren R. and John M. Roth  
Pascaline Servan-Schreiber and Kevin P. Ryan  
Dave Thomas Foundation for Adoption  
Tiger Foundation  
Wachtell, Lipton, Rosen & Katz Foundation  
Wasily Family Foundation  
Anonymous

---

### **\$50,000+**

Iris and Richard Abrons  
Sheila M. Baird  
Marjorie J. and William R. Berkley  
Ira W. DeCamp Foundation  
Cleveland H. Dodge Foundation  
Inez Gellin Estate  
The Hagedorn Fund  
Peggy and William Hecker  
Susan L. and Martin Lipton  
Anne and Vincent A. Mai  
Estelle A. Manning Residuary Trust  
Lynn and Rick McNabb  
Karen and Thomas S. Murphy  
Leigh and Charles Penner  
The Price Family Foundation Inc.  
Jacqueline F. Rae 2008 Trust  
Amy E. and Charles Scharf  
Edith M. Schreckendieck Charitable Trust  
The Staten Island Foundation  
The Teagle Foundation  
Andrea K. Wahlquist  
The Joseph and Laura Wortman Foundation  
Peter Zill Estate  
Anonymous

---

### **\$25,000+**

The Bondi Foundation  
Leslie and Ashish Bhutani  
Bloomberg Philanthropies  
The Achelis and Bodman Foundation  
Susan S. and J. Frank Brown  
Elizabeth S. and Richard M. Cashin  
Chapman Hanson Foundation  
Lisa P. and Mark M. Edmiston

Charles A. Frueauff Foundation  
Judith Gibbons and Francesco Scattone  
Jane and Budd Goldman  
Jonathan Gray  
Janet and Jon Harrington  
Help for Children  
Herbalife Family Foundation  
Helen Hoffritz Charitable Trust  
Adrian H. Jackson Charitable Trust  
Lane H. Katz  
Susan and Ronald H. Kaufmann  
The Klein Family Foundation  
Edward M. Lamont Trust  
Elaine and Kenneth G. Langone  
The Alice Lawrence Foundation Inc.  
Cathy and Christopher Lawrence  
Aimee Lehman Estate-Ethel Lehman Elkins Trust  
Levitt Foundation Inc.  
Carol and Eugene A. Ludwig  
The Mancheski Foundation Inc.  
Miriam Tanzer McKenzie Estate  
The Ambrose Monell Foundation  
John J. Moores  
Lori and Janusz A. Ordover  
Michael Panico  
The Joseph H. and Carol F. Reich Philanthropic Fund of The Foundation of the Greater Miami Jewish Federation  
Belden Roach Trust  
Timothy F. Ryan  
Klara and Larry A. Silverstein  
Marjorie and Michael E. Stern  
Jennifer and Peter Wallace  
Barbara and Donald Zucker  
Anonymous (2)

---

### **\$10,000+**

Marie Abma and Dike Blair  
Christa Armstrong Revocable Trust  
Heather and Felix Baker  
The Barker Welfare Foundation  
The Theodore H. Barth Foundation  
Sandra Atlas Bass  
Phoebe C. Boyer and Todd R. Snyder  
Barbara Burns  
Kimberly and Matt Cantor  
CME Group Community Foundation  
Conscious Kids  
Frederick D. Cowett  
Claudia Romo Edelman and Richard Edelman

Family Disco Foundation  
Evette W. and Scott D. Ferguson  
Kathleen Fisher  
Hope for Poor Children Foundation/  
Helen S. and Desmond G. FitzGerald  
Barbara and Stephen Friedman  
Susan C. Frunzi and David E. Wachtel  
Abraham Fuchsberg Family Foundation Inc.  
Lisa Beth Gerstman Foundation  
Jenifer Getz  
Emily Glasser and William Susman  
Suzanne Gluck and Thomas E. Dyja  
The Goldie Anna Charitable Trust  
Russel T. Hamilton  
Alexandra and Russell W. Horwitz  
Mary and David W. Iles  
Ellen and Robert Kapito  
Martha B. and George A. Kellner  
Gregory Kerr, M.D. and David Vaucher  
Janet Kuhl and John K. Orberg  
The Lauder Foundation  
Tiffany Le and Philippe Trouve  
Dennis H. Leibowitz  
Leibowitz and Greenway Family Charitable Foundation  
Barbara and Todd Leland  
Arthur Lemay Estate  
Diane and Anthony C. Lembke  
The Melrose Fund  
Ronay and Richard Menschel  
Morgan Stanley Foundation  
Henry & Lucy Moses Fund Inc.  
Katherine M. and David Nissenbaum  
Origo-Levy Child Welfare Fund  
Adrienne and George Orlan  
The O'Shea Family Foundation  
Laurie and David I. Pauker  
The Edward and Dorothy Perkins Foundation  
Sarah Peterson  
Audrey Miller Poritzky Education Fund for Children  
Rite Aid Foundation  
Eren Rosenfeld and Jack Dunne  
Erica and Conrad Schnyder Foundation  
Janet and Charles Seidler  
The Selz Foundation Inc.  
Marilyn and James H. Simons  
Georgianna Smith Estate  
Trust U/A for St. John's Guild

Stern Family Charitable Foundation  
Kate Stroup and Matthew R. Berger  
The TJX Foundation  
Kelly Tullier and Hugh F. Johnston  
Sabra C. Turnbull and Clifford N. Burnstein  
John Usdan  
Venable Foundation  
Jane Veron and Andrew Feldstein  
The George Wakefield Residuary Trust  
Amy and John Weinberg  
Lucille Werlinich  
Robert W. Wilson Charitable Trust  
Cynthia Young and George Eberstadt  
Anonymous (4)

---

### \$5,000+

---

Barbara Ann Abeles  
Joseph & Sophia Abeles Foundation  
The Apter-Linkin Family Fund  
Cynthia S. Arato and Daniel A. Weisberg  
Shari and Jeffrey H. Aronson  
Babbitt Family Charitable Trust  
Jackie Barth and Jay S. Nydick  
Debra and Leon D. Black  
Laurence Boschetto and Steven Kinder  
Gala Brabhu and Rajeev Bharman  
Jane W. Braus  
Nancy S. and Arthur B. Calcagnini  
Ann Massie Case and Peter B. Case  
Jane Chung  
Yolanda Ciancia  
Constance P. Cohen Estate  
Ruth Ann and John K. Cowles  
Daedalus Foundation Inc.  
Filomen M. D'Agostino Foundation  
Nicholas De Martini  
Ellen A. Dearborn Fund  
Mica and Russell M. Diamond  
Nancy and John L. Donnelly  
Diane and John D. Eckstein, M.D.  
Cheryl and Blair Effron  
Marcy Engel and Stuart M. Cobert  
The Ferriday Fund  
Evelyn V. and William B. Follit, Jr.  
The Franklin Fund  
Franklin Philanthropic Foundation  
The Gage Fund  
Frances and Thomas Gambino  
Anand Gan and Landon Westbrook  
Kim B. and Jeremy Goldberg

Barbara Gottesman  
Susan E. and Bradford S. Gruby  
Lisa Handwerker, M.D. and Irwin Abraham, M.D.  
Marie J. and Mel Hertzig  
Alison Hoffman and Kevin Rakin  
Robert Hughes  
Martina Hund-Mejean and Bruno Mejean  
Pamela E. and Andrew J. Kaufmann  
Rachel and William M. Knobler  
Martin N. Kon  
Chani and Steven M. Laufer  
Jane D. Lebow  
Gerald Lennard Foundation Inc.  
Lyubov L. and Ari Libarikian  
Thalia & George Liberatos Foundation Inc.  
The Lichtenstein Foundation Inc.  
Martha Berman Lipp and Robert I. Lipp  
Valerie and David J. Loo  
Mary Elizabeth McGarry  
Sarah McGill and James Silberstein  
Martha B. McLanahan  
Margaret M. McMahon  
Cheyenne McMillion and David Bocchi  
Vanessa L. Melendez and Neel Mehta  
Daniel H. Meyerson  
Sandra Earl Mintz  
Sharon and Colin Morris  
Ellen Moskowitz and Bruce Birenboim  
Nicole Mozeliak  
Susan and Michael A. Nash  
The Asha and D.V. Nayak Fund  
Margaret E. Neal and Gregory W. Cashman  
Tracy Nixon  
Helen O'Donnell  
Michelle A. Ores and Charles N. Schorin  
Todd Ouida Children's Foundation  
Nancy and Larry Pantirer  
Perrigo Company Charitable Foundation  
Veronica A. Perry and Henry McEvaddy  
Gabriel Billion Richardson Foundation  
Elizabeth and Elihu Robertson  
The Harry & Andrew H. Rosenthal Foundation Inc.  
Phyllis G. Ross and Michael D. Minard  
Sandy Hill Foundation  
Sarah I. Schieffelin Residuary Trust  
The Schiff Foundation

Sharon L.D. and Peter F.G. Schuur  
Jessica W. Seaton and Linda Z. Swartz  
Robert E. Sell  
Teresa M. Signorelli  
Nicole and Brad I. Silver  
Sue and W. Gregg Slager  
Eric Slovin Private Charitable Foundation  
Sarah and Christopher B. Snow  
Joshua Steiner  
Yuka and Robert Stern  
Claire E. Sternecker Estate  
Lise Strickler and Mark Gallogly Charitable Fund  
Ingrid C. Swenson  
Elizabeth O. and Robert Swindell  
The Telesco Family Foundation  
Genevieve L. and Fenton C. Tom  
Laura and Charles Utley  
Anu and Pankaj Vaish  
Rielly and Dax Vlassis  
Ilene and Edwin G. Vroom  
Nancy J. Workman and Jonathan B. Miller  
Wendy Zimmerman and Stephen Cutler

---

### \$2,500+

---

AE Charitable Foundation  
Sharon V. Agar and Richard P. Johnson  
Doreen and Joseph Allen  
Anbinder Family Foundation  
The Bachman Family Charitable Fund  
Lori and Roger L. Bahnik  
Barbara L. Becker and Chad Gallant  
Belson Family Fund  
Amy and Kenneth Berkowitz  
Eunice and David Bigelow  
John N. Blackman, Sr. Foundation  
Betsy Blumenthal and Jonathan Root  
Burlingame Foundation  
Christine and William I. Campbell  
Linda and Arthur L. Carter  
Evan and James Clark  
Barbara Cohn  
Mary Cooney and Edward Essl Foundation Inc.  
Jan S. Correa  
Stephanie and Jerry Coughlan  
Laura and Timothy J. Curry  
Lawrence and Susan Daniels Family Foundation  
Wayne H. Davis  
Sean Davy

Hester Diamond  
Donna Jane Dieterle  
Mark V. DiMichael  
Caroline R. Donhauser  
Michaelene L. and Jonathan Durst  
Terri L. and Bart J. Eagle  
Hilary Carla and Joseph Feshbach  
Andrew Garrison  
Sarah and Ron V. Gillespie  
William Graham  
Jill Greenwald and  
Gregory Scott Adams  
Matthew R. Gregory  
Mark Hannemann  
H. Peter Haveles, Jr.  
Blair Hecht  
Babette Solon Hollister  
Anne and Robert Ivanhoe  
Jennifer and Matthew Kabaker  
Linda Kao and David Woo  
Gordon Kaplan  
Sung-Eun Stephan Kim  
Virginia and Richard I. Kirkland, Jr.  
Rabbi Abraham and Shirley Kelman  
Foundation Inc.  
Margot E. Landman  
Nancy J. Lasersohn  
Amy Rose Laskey  
Sandra L. Lazo and Donald H. Layton  
Michael Leventhal  
Leslie W. and Victor I. Lewkow  
Lyons Family Fund  
Brian Madden  
Mariela and Gabriel Melamed  
Lisa Melmed and Steven M. Cohen  
Shelly and Neil Mitchell  
Wendy and Justin Moore  
Tamara and Richard P. Morgenstern  
Erica J. Mullen and Paul Mishkin  
Nanell Foundation Inc.  
Erin O'Connor  
Diane Poole-Chessin  
Tracey W. and Robert A. Pruzan  
Rabina Foundation  
Judy Rasmussen  
Ariane Reginatto  
The Robinson Family Foundation  
Elise M. Romanik and John H. Field  
Serpil T. Rosenfeld  
Pamela and Richard Rubinstein  
Foundation  
Andrew Sabin Family Foundation  
Soonae and Jason Sakow

Wendy Schlight and  
Gerald M. Monroe  
Sharon Schwartz  
Joyce and Joel Seligman  
Marybeth and Gregory J. Sheppard  
The Abraham and Beverly  
Sommer Foundation  
Lois and Arthur Stainman  
Jeanna Stanley  
Leah and Christopher Tahbaz  
Todd van Stolk-Riley  
Joyce A. and Raymond J. Vastola  
Kathy A. and Kevin J. Watson  
Susan and David Weil  
The Raymond and Nora Wong  
Family Fund  
Deann Wright and Luke Eynin  
Amelia J. Zoler  
Dana Zucker and Brahm Cramer  
Anonymous (4)

## Corporate Donors

Children's Aid salutes our corporate  
donors, whose generosity advanced our  
mission to help children in poverty during  
fiscal year 2019.

Accenture  
Allen & Company Inc.  
Alliance Capital Corporation  
American Express Company  
American Quality Services  
The Angell Pension Group Inc.  
Anthem Blue Cross  
ASAP Foundation  
AxoGen Inc.  
Bank of America  
Bank Leumi USA  
The Bank of New York  
Mellon Corporation  
BlackRock Inc.  
Bloomberg L.P.  
The Boeing Company  
Bombas  
Boys & Girls Clubs of America  
Broadcom Inc.  
Bronx Rotary  
Brookfield Properties  
CDW  
Cerberus Capital Management  
Cirque Central  
Citi  
Clarins USA  
CNN  
Con Edison  
Costco Wholesale  
D. E. Shaw & Co.  
Dentsu Aegis Network  
DevaCurl  
DFG Investment Advisers  
Domino's Pizza  
Dwight-Englewood School  
EmblemHealth  
Empire Wealth Strategies  
Experian PLC  
EyeMed Vision Care  
Faculty Tutoring Service Inc.  
Federal Home Loan Bank of  
New York  
First Eagle Investment Management  
Foot Locker  
Fortress Investment Group  
GE  
George K. Baum & Company  
Gladstone Place Partners  
Glen Point Capital  
Golf Etc. Morristown  
Google Inc.  
Grant Thornton LLP  
Greenfield Stein & Senior LLP  
Greg Norman Collection  
Hearst Corporation  
Hidden City Cafe  
Hilton Capital Management  
Hirschen Singer & Epstein LLP  
HSBC  
HUB International Northeast Ltd.  
IBM  
Impact 4 Good  
Intertrust  
J. Crew  
Jefferies & Company Inc. EMG  
JPMorgan Chase  
KIND  
Kramer Levin Naftalis & Frankel LLP  
Lazard  
Lilker Associates Consulting  
Engineers PC  
Liquidnet  
Lord Abbett  
Macy's  
Madewell  
McKinsey & Co.  
Mediterranean Shipping Company  
(USA) Inc.  
Medtronic  
Men's Wearhouse  
Microsoft  
Morgan Stanley

Mutual of America  
National Basketball Association  
New York City Partnership and Chamber of Commerce Inc.  
New York Football Giants Inc.  
New York Marriott Marquis  
News Corporation  
Nike  
Nike Communications  
O Positive LLC  
Outrigger Hotels and Resorts  
Paramount Television  
Paul Hastings LLP  
Penguin Group (USA) Inc.  
Pentagon Protection (Investigations) Inc.  
PepsiCo Inc.  
Perella Weinberg Partners  
Perlman & Perlman Inc.  
Pfizer  
Phillips Nizer LLP  
Pitney Bowes  
Proskauer Rose LLP  
PurePoint Financial  
PwC  
Rafanelli Events  
Rauxa  
Regeneron  
The Riverside Church  
Roc Nation  
Rothschild & Co.  
RXBAR  
S & E Azriliant P.C.  
Samsung Electronics  
Scarsdale Rotary  
Schiff Hardin LLP  
Scopia Capital Management LLC  
Select Equity Group Inc.  
Service All Window & Door Corporation  
ShelterPoint Life Insurance Company  
Sirius XM Radio Inc.  
Smith, Gambrell & Russell LLP  
Society Unique Artists Inc.  
Sotheby's  
Southard Communications  
Sportsnet New York  
St. James the Less  
Synchrony Financial  
Tapestry Inc.  
TC Group  
THL Credit Advisors LLC  
Tishman Speyer  
Transwestern

Triumph Hotels  
Turner Broadcasting System Inc.  
UnitedHealthcare  
United States Golf Association  
The University Club of New York  
Viacom  
Vinson & Elkins LLP  
Visa Inc.  
Voya Financial Advisors Inc.  
WSG Inc. (Waste Solutions Group)  
Wealthspire Advisors  
Westchester Reform Temple  
WeWork  
Who's on First?  
World Wrestling Entertainment Inc.  
Worth Acquisition Group  
Zurich American Insurance Company

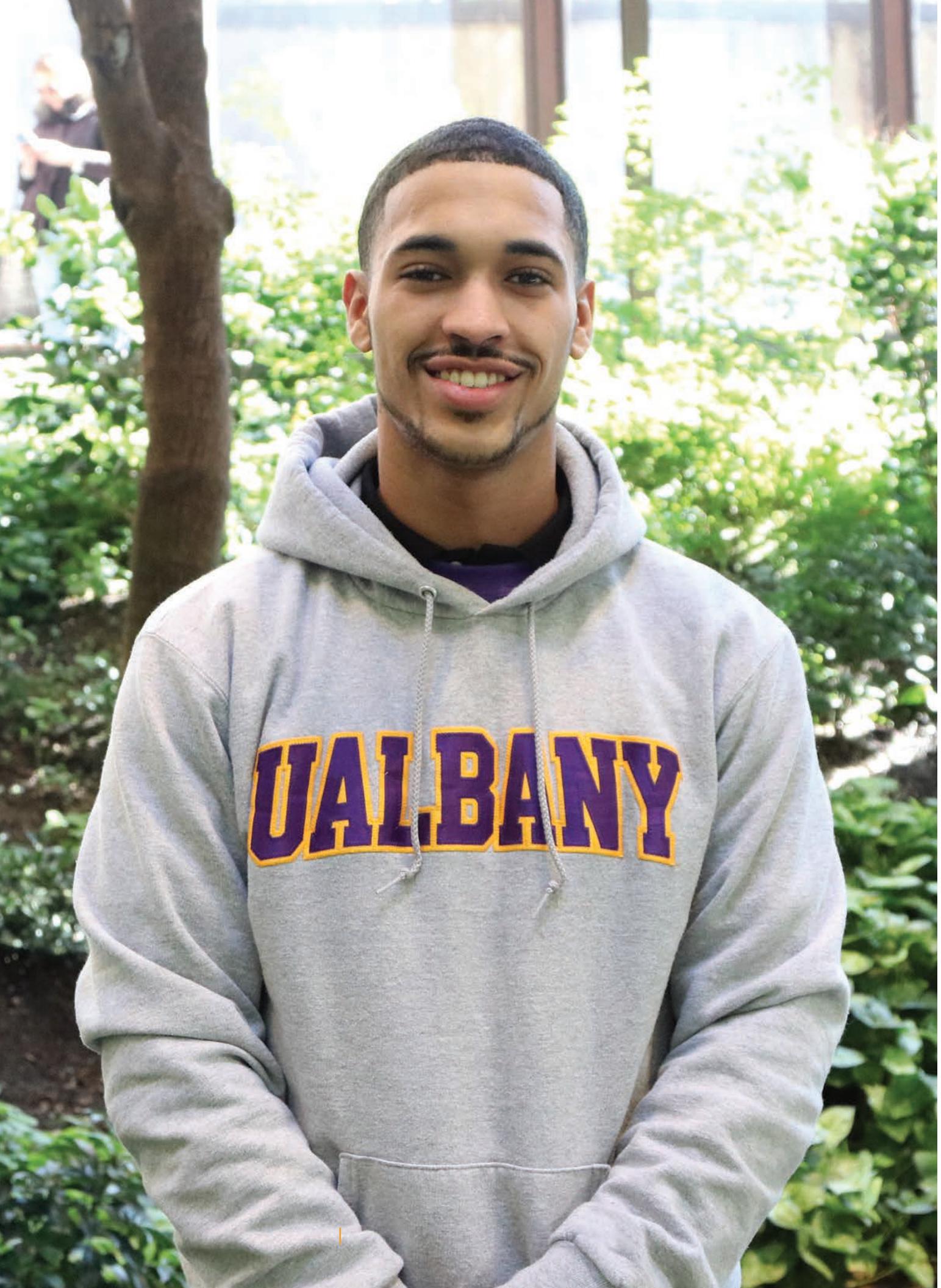
Katherine, Dan, and Yuval Eckstein Nadel  
Frank Novello  
Promontory Interfinancial Network  
Eren Rosenfeld  
Lauren R. and John M. Roth  
Kevin P. Ryan  
Amy E. and Charles Scharf  
Reina and Robert Schorr  
Doris Shulsky  
Akshaia Tritia  
Nora Truskey  
Dennis van den Broek  
Justin Wass

## In Memory Of

Arthur B. Calcagnini  
Camille Calorenzo  
Stan Corwin  
Richard R. Dieterle  
Helaine Feivelson  
Irving Freedman  
Juan Carlos Gonzalez  
Alison Cragin Herzig  
David Ironside  
Robert Jacobs  
Truda Jewett  
Peter Lowenstein  
Howard Michaels  
Sol Eckstein Nadel  
George Orlan  
Charlton Phelps  
Gabriel Billion Richardson  
Melvin R. Seiden  
David Spindel  
Richard Stapleford  
Jean and Bob Stern  
Wick Stern  
Sophia T. Walkiewicz  
Michael Weiks  
Dr. Harry Wexler  
Karolyn M. Wiede  
Ann F. Wiener  
Rita Yagoda

## In Honor Of

Iris Abrons  
Kashyap Arora  
Phoebe C. Boyer  
Pat Carlson  
Paul Clarke  
Leigh Downing  
Garrett Doyle  
Arif Sanli Ergun  
Edward Fein  
Molly and Nelson Gaertner  
Claire Gilvar  
Kim Goldberg  
Ronald H. Kaufmann  
Martha Bicknell Kellner  
Diane and Albert Kirchner  
KLS Professional Advisors  
Edgar R. Koerner  
Volkan Kurtas  
Susan L. and Martin Lipton  
Janine E. Luke  
Caroline Lynch  
Tarik McDermott  
Lauren Melkus  
Andrew S. Molloy





**BIG NEWS IN 2020!**

## **Moving to a new headquarters in the heart of Harlem.**

We are incredibly excited to be relocating our headquarters to Harlem in July 2020. This move situates us nearby our Dunlevy Milbank Center, several of our early childhood education centers, and one of our family services sites, as well as positions our central services and program staff to collaborate more closely.

**Our new address as of July 1, 2020 will be:**

**117 West 124th Street  
5th Floor  
New York, NY 10027**

# **We leveraged \$115 million for programming to transform the lives of children and their families.**

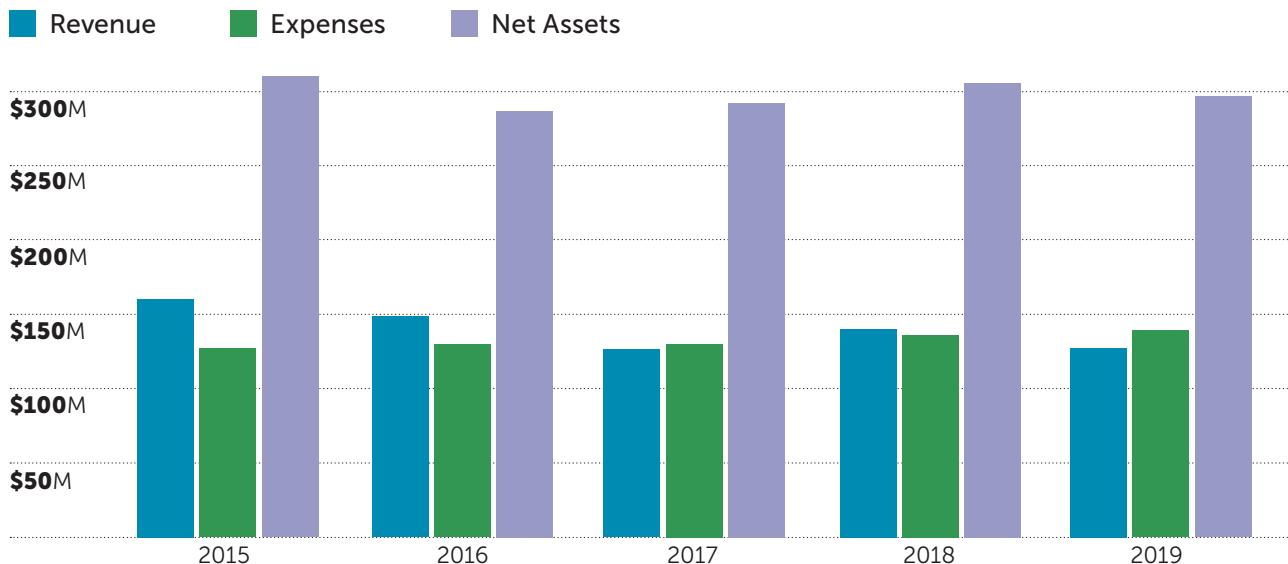
We are pleased to present our fiscal year 2019 financial report based on our audited financial statements for the year ending June 30, 2019. Children's Aid continues to have diverse revenue streams and a solid base of reserves.

We raised \$128.4 million in operating revenue and ended the year with total assets of \$412.4 million. We spent \$139.3 million on operating expenses, allocating 82.9 percent of our operating expenses toward programs, 14.3 percent toward management and general, and 2.8 percent toward fundraising.

Children's Aid ended FY 2019 with a \$10.9 million deficit from operations. Timing differences between the receipt and recognition of revenue and related expenditures accounted for more than half of the deficit. Prior year disallowance of expenses billed to governmental agencies and service related revenue shortfalls accounted for much of the rest.

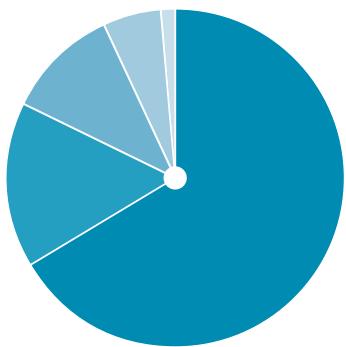
The following are highlights from FY 2019. Please visit [ChildrensAidNYC.org/about/financials](http://ChildrensAidNYC.org/about/financials) for our complete fiscal year 2019 financial statement.

## Five-Year Financial Analysis



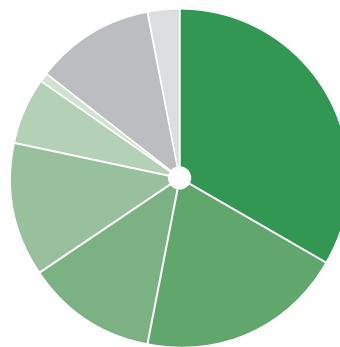
## FY 2019 Revenue and Expense

OPERATING REVENUE  
**\$128.4** MILLION



■ Government | 67% | \$85.6 million  
■ Contributions | 16% | \$20.2 million  
■ Board-Approved Use of Reserves | 11% | \$13.7 million  
■ Fees and Other Income | ~5% | \$7.2 million  
■ Net Assets Released | 1% | \$1.7 million

OPERATING EXPENSE  
**\$139.3** MILLION



*Program Services*

■ Child Welfare and Family Services | 32% | \$45 million  
■ School Age | 19% | \$26.8 million  
■ Early Childhood | 12% | \$16.9 million  
■ Health and Wellness | ~13% | \$17.2 million  
■ Adolescence | 6% | \$8.6 million  
■ National Center for Community Schools | 1% | \$1.1 million

*Support Services*

■ Management and General | 14% | \$19.9 million  
■ Fundraising | 3% | \$4 million



## Help Make Every Day Great. Support Children's Aid.

When you support Children's Aid, you help staff like Angel create a lasting impact in the lives of more children like Myiah, Tyrese, and Menorah.

- **Give.** Make a one-time or monthly donation to have a powerful impact.
- **Partner.** Engage in a corporate sponsorship or volunteer project to generate brand exposure while making a difference.
- **Join In.** Show your support by joining our annual benefit, Golf Classic, Corporate Champions Tournament, or marathon team, or by participating in our advocacy campaigns.
- **Fundraise.** Create a crowdfunding campaign to unite your coworkers around a common cause, or to celebrate a personal milestone like a birthday or wedding.
- **Create a Legacy.** Change the future by participating in our planned giving program. Learn about the options to name Children's Aid in your will, retirement benefits, and trusts by contacting us at the email or number below.

To give to Children's Aid, please visit:

**[donate.ChildrensAidNYC.org](https://donate.ChildrensAidNYC.org)**

For more information, please contact us at:  
[giving@ChildrensAidNYC.org](mailto:giving@ChildrensAidNYC.org) or 212.949.4936.

[ChildrensAidNYC.org](https://ChildrensAidNYC.org)

 | [ChildrensAidNYC](#)



# I AM DESTINED TO BE MY BEST ME.

Menorah Hawkins is brave beyond her years. When she first arrived at Children's Aid's Dunlevy Milbank Center in Harlem for dance lessons at 5 years old, the youngest kid in a room full of older middle schoolers, she wasn't intimidated. Now 12, Menorah has performed often, including at a Children's Aid event before more than 500 guests. And with school, Milbank's tutors continued offering help and instilling the confidence she needed to earn 'A's year after year.

That bravery was helpful when financial difficulties forced Menorah, her mom, and baby sister into a shelter. Throughout that ordeal, Menorah kept dancing, and stayed active in Milbank's "Study Now, Play Later" program on weekends to maintain her grades.

Her mom, meanwhile, struggled to find a job and get her family into permanent housing, and recalls the support she received from Milbank Director Casper Lassiter, from resume feedback, to referrals and advice. "He helped me a lot," she says.

Today, Menorah's family resides happily in their own apartment, not far from where her mom works full-time at a health care facility. "Milbank connects me to a *lot* of good opportunities," Menorah says.

**Menorah Hawkins**

| School Age Program Participant



Children's Aid

WE WILL BE  
THERE FOR  
NEW YORK  
CITY'S  
CHILDREN  
EVERY  
STEP OF  
THE WAY.

Address through June 2020  
711 Third Avenue  
Suite 700  
New York, NY 10017

Address as of July 1, 2020  
117 West 124th Street  
5th Floor  
New York, NY 10027

[giving@ChildrensAidNYC.org](mailto:giving@ChildrensAidNYC.org)  
212.949.4936

[ChildrensAidNYC.org](http://ChildrensAidNYC.org)



ChildrensAidNYC